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to make it that far are ill prepared for the initial challenges they face, Mark Yarnell and Rene Reid Yarnell--married network marketers who are among the industry's leaders, as well as



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members of a University of  
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often the most challenging—and, for some, the most discouraging. Here, Mark Yarnell and Rene Reid Yarnell, two of the industry's most respected and successful professionals, offer you strategies on how to

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In network marketing, you  
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is the one sure way to fail.  
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establishes a new distributor  
with a good basis for success.

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estimated 95 percent of those  
who survive ten years in  
network marketing become  
wealthy beyond their wildest

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network marketing often results  
from two problems: 1 The new

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distributor's argumentative  
approach in recruiting frontline  
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NetworkMarketing, they write  
with brutal candor of the bad  
times as well as the good,

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imparting to readers an  
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considered a veritable bible of the profession. Mark was the first and only person from networking marketing to serve as Contributing Editor to Success Magazine.



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most discouraging.

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Your takeaway from this is to  
give your ideas wings, let them

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live in the world, and let them be  
tested in the world to quickly  
find out if they are any good.

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network marketing should be  
spent building skills, building

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knowledge, and building assets  
that will help you make money.

Here ' s a question that I hope  
you are asking: “ What skills do  
I need to be a good network  
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successful professionals, offer you strategies on how to overcome those first-year obstacles and position yourself for lifelong success.

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go in any direction. While the



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company, its products, and compensation plan all play a role, your success in network marketing is solely dependent on your efforts. If you are new to network marketing, this field can seem incredibly overwhelming

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Contending that those who fail  
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challenges they face, Mark

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dream of growing their own  
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Here, Mark Yarnell and Rene

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why. This sounds silly, but I  
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give your ideas wings, let them  
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Your First Year In Network Marketing. Your first year in network marketing should be spent building skills, building knowledge, and building assets that will help you make money. Here ' s a question that I hope

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you are asking: “ What skills do  
I need to be a good network  
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Differently. The first time I heard  
about network marketing was in  
the year 2014 when I joined the

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company It Works Global. A little disclaimer before I continue. I no longer promote It Works Global so there is no affiliation between me and the company whatsoever.

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go in any direction. While the  
company, its products, and  
compensation plan all play a  
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marketing is solely dependent on your efforts. If you are new to network marketing, this field can seem incredibly overwhelming initially.