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3 Determining Factors For  
How We Judge Others And  
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~~challenge: Can you predict~~

~~human behavior? – Lucas~~

~~Husted~~

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Fundamental Attribution

*Page 9/81*

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People Make Sense of  
Behavior. In social  
psychology, the term  
attribution has two primary

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meanings. The first refers to explanations of behavior (i.e., answers to why questions); the second refers to inferences or ascriptions (e.g., inferring traits from behavior, ascribing blame to

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a person).

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Behavior

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people make sense of

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[PDF] Attribution theories:  
How people make sense of ...  
Well-known attribution  
theories include the  
correspondent inference  
theory, Kelley's covariation

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model, and Weiner's three-dimensional model.

Attribution Theory:  
Psychology of Interpreting  
Behavior  
Attribution theory emphasize

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people's core social motive  
to understand each other  
and to have some control.

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It examines what information is gathered and how it is combined to form a causal judgment". Heider (1958) believed that people are naive psychologists trying to make sense of the social

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Attribution Theory -  
Situational vs Dispositional |  
Simply ...  
Attribution theory seeks to  
explain how and why people

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make these causal attributions. Attributions - are the reasons we give for our own and others behaviors.

10. BBA Chapter

*Page 19/81*

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Kanwal ...

More specifically, this theory refers to the way that individuals make decisions and judgments about the actions and behavior of

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others, as well as their own actions and emotions.

Essay: Attribution Theory | 5 pages

Weiner) Attribution theory is concerned with how

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individuals interpret events and how this relates to their thinking and behavior.

Attribution Theory (B. Weiner) -  
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## Read PDF Attribution Theories How People Make Sense Of Behavior

One type of attribution theory emphasizes people's use of folk psychology to detect and understand internal states such as goals, desires, or intentions.

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Attribution Theory in Social  
Psychology - iResearchNet  
People with an optimistic  
style attribute positive  
events to stable, internal and  
global causes and negative  
events to unstable, external



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and specific causes.

Attribution and Social  
Psychology - Verywell Mind  
Attribution theory is a  
psychological theory that  
explains how we interpret

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behavior. Belonging to the branch of social psychology, it was primarily developed by Heider. He defined it as a method to evaluate how people perceive their own behavior and the behavior of

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Attribution Theory: Origin,  
Development, and  
Consequences ...

Attribution Theory was  
developed originally as a

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universal theory of human sense-making, but research has limited its scope. Most research investigates contexts in which conscious attributional efforts are most likely: contexts involving

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actual or potential negative consequences and violations of expectations.

Attribution Theory - Corwin  
Thus, the theory assumes  
that people make causal

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attributions in a rational, logical fashion, and that they assign the cause of an action to the factor that co-varies most closely with that action. Harold Kelley 's covariation model of attribution looks to

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three main types of  
information from which to  
make an attribution decision  
about an ...

Attribution (psychology) -  
Wikipedia

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Attribution theory concerns the process by which individuals attempt to make sense of the cause-effect relationships in their life space. Events are seen as being either internally



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caused (that is, by the individual) or externally caused (that is, by other factors in the environment).

Attributions: Interpreting the Causes of Behavior ...

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Aswathappa (2005) defined the attribution theory as the method, which is about how the people make unplanned explanations. This explains the causes of behavior. These causes may be

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internal or external (Aswathappa, 2005). The attribution theory is a three step process, it includes;

Organizational Behavior:  
Role Of Attribution Theory

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Att. Theory basically looks at how people make sense of their world; what cause and effect inferences they make about the behaviors of others and of themselves. Heider states that there is a

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strong need in individuals to understand transient events by attributing them to the actor's disposition or to stable characteristics of the environment.

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## ATTRIBUTION THEORY

Specifically, I want to say a few words about attribution theory, one of the best known theories in the history of social psychology. It's a theory about how people

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interpret behavior—how they make "causal attributions," or causal explanations, for their behavior as well as the behavior of other people.

## Lecture 2.1: Attribution

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Theory: The Whys and  
Wherefores ...

: a theory that attempts to explain the interpretive process by which people make judgments about the causes of their own behavior



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and the behavior of others  
After studying how people  
explain others' behavior,  
Fritz Heider (1958) proposed  
an attribution theory.

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*Page 49/81*

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Attribution Theories: How  
People Make Sense of  
Behavior. In social  
psychology, the term  
attribution has two primary

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meanings. The first refers to explanations of behavior (i.e., answers to why questions); the second refers to inferences or ascriptions (e.g., inferring traits from behavior, ascribing blame to

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Behavior  
a person).

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People Make Sense of  
Behavior

Attribution theories: How  
people make sense of

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How people make sense of ...  
Well-known attribution  
theories include the  
correspondent inference  
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model, and Weiner's three-dimensional model.

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Psychology of Interpreting  
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Attribution Theory -  
Situational vs Dispositional |  
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make these causal attributions. Attributions - are the reasons we give for our own and others behaviors.

10. BBA Chapter

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One type of attribution theory emphasizes people's use of folk psychology to detect and understand internal states such as goals, desires, or intentions.

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Attribution Theory in Social Psychology - iResearchNet  
People with an optimistic style attribute positive events to stable, internal and global causes and negative events to unstable, external



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and specific causes.

Attribution and Social  
Psychology - Verywell Mind  
Attribution theory is a  
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Attribution Theory: Origin,  
Development, and  
Consequences ...

Attribution Theory was  
developed originally as a

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universal theory of human sense-making, but research has limited its scope. Most research investigates contexts in which conscious attributional efforts are most likely: contexts involving

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Attribution Theory - Corwin  
Thus, the theory assumes  
that people make causal

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three main types of information from which to make an attribution decision about an ...

Attribution (psychology) -  
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## Lecture 2.1: Attribution

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Theory: The Whys and  
Wherefores ...

: a theory that attempts to explain the interpretive process by which people make judgments about the causes of their own behavior



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