

The 5 Levels of Leadership: Proven Steps To Maximize Your Potential

Developing the Leader Within You is Dr. Maxwell’s first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. “Leadership is influence. That’s it. Nothing more; nothing less.” The Traits of Leadership. “Leadership is not an exclusive club for those who were ‘born with it.’ The traits that are the raw materials of leadership can be taught and will remain with you, and nothing can keep you from becoming a leader.” The Difference Between Management and Leadership. “Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader.” God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others. Discusses the art of effective decision making by gathering stories about the decisions made by leaders in different fields, analyzing the outcomes, and explaining how to create a personal template to help make better decisions. The Challenge Built to Last, the defining management study of the nineties, showed how great companies triumph over time and how long-term sustained performance can be engineered into the DNA of an enterprise from the verybeginning. But what about the company that is not born with great DNA? How can good companies, mediocre companies, even bad companies achieve enduring greatness? The Study For years, this question preyed on the mind of Jim Collins. Are there companies that defy gravity and convert long-term mediocrity or worse into long-term superiority? And if so, what are the universal distinguishing characteristics that cause a company to go from good to great? The Standards Using tough benchmarks, Collins and his research team identified a set of elite companies that made the leap to great results and sustained those results for at least fifteen years. How great? After the leap, the good-to-great companies generated cumulative stock returns that beat the general stock market by an average of seven times in fifteen years, better than twice the results delivered by a composite index of the world’s greatest companies, including Coca-Cola, Intel, General Electric, and Merck. The Comparisons The research team contrasted the good-to-great companies with a carefully selected set of comparison companies that failed to make the leap from good to great. What was different? Why did one set of companies become truly great performers while the other set remained only good? Over five years, the team analyzed the histories of all twenty-eight companies in the study. After sifting through mountains of data and thousands of pages of interviews, Collins and his crew discovered the key determinants of greatness -- why some companies make the leap and others don’t. The Findings The findings of the Good to Great study will surprise many readers and shed light on virtually every area of management strategy and practice. The findings include: Level 5 Leaders: The research team was shocked to discover the type of leadership required to achieve greatness. The Hedgehog Concept (Simplicity within the Three Circles): To go from good to great requires transcending the curse of competence. A Culture of Discipline: When you combine a culture of discipline with an ethic of entrepreneurship, you get the magical alchemy of great results. Technology Accelerators: Good-to-great companies think differently about the role of technology. The Flywheel and the Doom Loop: Those who launch radical change programs and wrenching restructurings will almost certainly fail to make the leap. “Some of the key concepts discerned in the study,” comments Jim Collins, “fly in the face of our modern business culture and will, quite frankly, upset some people.” Perhaps, but who can afford to ignore these findings?

The Economic and Fiscal Consequences of Immigration finds that the long-term impact of immigration on the wages and employment of native-born workers overall is very small, and that any negative impacts are most likely to be found for prior immigrants or native-born high school dropouts. First-generation immigrants are more costly to governments than are the native-born, but the second generation are among the strongest fiscal and economic contributors in the U.S. This report concludes that immigration has an overall positive impact on long-run economic growth in the U.S. More than 40 million people living in the United States were born in other countries, and almost an equal number have at least one foreign-born parent. Together, the first generation (foreign-born) and second generation (children of the foreign-born) comprise almost one in four Americans. It comes as little surprise, then, that many U.S. residents view immigration as a major policy issue facing the nation. Not only does immigration affect the environment in which everyone lives, learns, and works, but it also interacts with nearly every policy area of concern, from jobs and the economy, education, and health care, to federal, state, and local government budgets. The changing patterns of immigration and the evolving consequences for American society, institutions, and the economy make public policy debate that plays out at the national, state, and local levels. The Economic and Fiscal Consequences of Immigration assesses the impact of dynamic immigration processes on economic and fiscal outcomes for the United States, a major destination of world population movements. This report will be a fundamental resource for policy makers and law makers at the federal, state, and local levels but extends to the general public, nongovernmental organizations, the business community, educational institutions, and the research community.

The Power of Knowing What You Don't Know

Leadership Agility

Proven Steps to Maximize Your Potential

Blow the CAP Off Your Capacity

How Independent Leaders Are Changing the Religious Landscape

Leadership Gold

How to Develop Your Leadership Presence, Knowhow and Skill

Get the book that started the revolution! Sooner or later, all of us will be called upon to lead in some capacity. Leadership skills are vital in corporate settings, small businesses, churches, community organizations, and even at home. Chris Brady and Orrin Woodward have recognized this need and have jointly created an in-depth, step-by-step guide for developing leadership skills. Launching a Leadership Revolution will teach you about leadership as both a science and an art. Utilizing an abundance of historical examples, the authors have developed a unique 5-step plan that charts a course for creating and maintaining strong leadership in any organization. The plan guides the reader through the "Five Levels of Influence" Learning: a leader must be able to learn from anyone Performing: persevere through failure to find success Leading: extend your ability by expanding your team Developing Leaders: learn to trust your people Develop Leaders Who Develop Leaders: create a legacy

Leadership Agility is the master competency needed for sustained success in today’s complex, fast-paced business environment. Richly illustrated with stories based on original research and decades of work with clients, this groundbreaking book identifies five levels that leaders move through in developing their agility. Significantly, only 10% have mastered the level of agility needed for consistent effectiveness in our turbulent era of global competition. Written in an engaging, down-to-earth style, this book not only provides a map that guides readers in identifying their current level of agility. It also provides practical advice and concrete examples that show managers and leadership development professionals how they can bring greater agility to the initiatives they take every day.

Quotations and reflections on leadership

John Maxwell explains the five distinct levels of leadership and the keys to evaluating and improving the quality and level of individuals' leadership abilities.

Effective Leadership Through Effective Relationships

The 8 Rituals of Visionary Leaders

The Leadership Moment

The Right to Lead

Leadership Wisdom From The Monk Who Sold His Ferrari

The Power of Positive Relationships

Falling Forward

This book has been considered by academicians and scholars of great significance and value to literature. This forms a part of the knowledge base for future generations. So that the book is never forgotten we have represented this book in a print format as the same form as it was originally first published. Hence any marks or annotations seen are left intentionally to preserve its true nature. The guide to shortening your execution cycle down from one year to twelve weeks Most organizations and individuals work in the context of annual goals and plans; a twelve-month execution cycle. Instead, the 12 Week Year avoids the pitfalls and low productivity of annualized thinking. This book redefines your 'year' to be 12 weeks long. In 12 weeks, there just isn't enough time to get complacent, and urgency increases and intensifies. The 12 Week Year creates focus and clarity on what matters most and a sense of urgency to do it now. In the end more of the important stuff gets done and the impact on results is profound. Explains how to leverage the power of a 12 week year to drive improved results in any area of your life Offers a how-to book for both individuals and organizations seeking to improve their execution effectiveness.

Authors are leading experts on execution and implementation Turn your organization's idea of a year on its head, and speed your journey to success. This expanded and updated edition of one of the most trusted and referenced leadership books of all time features new insights and revised content that is fundamental for any leader. Internationally recognized leadership expert, speaker, and author John C. Maxwell has taken this million-seller and made it even better: Every law of Leadership has been sharpened and updated Seventeen new leadership stories are included Two new Laws of Leadership are introduced New evaluation tool will reveal your leadership strengths—and weaknesses New application exercises in every chapter will help you grow Why would Dr. Maxwell make changes to his best-selling book? "A book is a conversation between the author and reader," says Maxwell. "It's been ten years since I wrote The 21 Laws of Leadership. I've grown a lot since then. I've taught these laws in dozens of countries around the world. This new edition gives me the opportunity to share what I've learned."

Are you ready for the leadership moment? "Gripping adventure and actionable advice."—Fast Company Merck's Roy Vagelos commits millions of dollars to develop a drug needed only by people who can't afford it • Eugene Krans struggles to bring the Apollo 13 astronauts home after an explosion rips through their spacecraft • Arlene Blum organizes the first women's ascent of one of the world's most dangerous mountains • Joshua Lawrence Chamberlain leads his tattered troops into a pivotal Civil War battle at Little Round Top • John Gutfreund loses Salomon Brothers when his inattention to a trading scandal almost topples the Wall Street giant • Clifton Wharton restructures a \$50 billion pension system direly out of touch with its customers • Alfredo Cristiani transforms El Salvador's decade-long civil war into a negotiated settlement • Nancy Barry leads Women's World Banking in the fight against Third World poverty • Wagner Dodge faces the decision of a lifetime as a fast-moving forest fire overtakes his firefighting crew.

The Peter Principle

Pioneering Movements

Teamwork Makes the Dream Work

Get More Done in 12 Weeks than Others Do in 12 Months

Lesson 14 from The 21 Irrefutable Laws of Leadership

Why Some Companies Make the Leap ... and Others Don't

The Law of Buy-In

#1 New York Times bestselling author John C. Maxwell explains how true leadership works and makes it accessible to everyone. Leadership does not come from your title. In fact, being named to a position is only the first and lowest of the five levels every effective leader achieves. To become more than a boss people are required to follow, you must master the ability to inspire and build a team that produces not only results, but also future leaders. The 5 Levels of Leadership are: 1. Position—People follow because they have to. 2. Permission—People follow because they want to. 3. Production—People follow because of what you have done for the organization. 4. People Development—People follow because of what you have done for them personally. 5. Pinnacle—People follow because of who you are and what you represent. By combining the advice contained in these pages with work and a willingness to learn, anyone can rise to a higher and more effective level of leadership and thus make a greater impact.

#1 New York Times bestselling author John C. Maxwell's latest book will enhance the lives of leaders, professionals, and anyone who wants to achieve success and personal growth. We often treat the word capacity as if it were a natural law of limitation. Unfortunately, most of us are much more comfortable defining what we perceive as off limits rather than what's really possible. Could it be that many of us have failed to expand our potential because we have allowed what we perceive as capacity to define us? What if our limits are not really our limits? In his newest book, John Maxwell identifies 17 core capacities. Some of these are abilities we all already possess, such as energy, creativity and leadership. Others are aspects of our lives controlled by our choices, like our attitudes, character, and intentionality. Maxwell examines each of these capacities, and provides clear and actionable advice on how you can increase your potential in each. He will guide you on how to identify, grow, and apply your critical capacities. Once you've blown the "cap" off your capacities, you'll find yourself more successful -- and fulfilled -- in your daily life.

Use this helpful book to learn about the leadership tools to fuel success, grow your team, and become the visionary you were meant to be. True leadership isn't a matter of having a certain job or title. In fact, being chosen for a position is only the first of the five levels every effective leader achieves. To become more than "the boss" people follow only because they are required to, you have to master the ability to invest in people and inspire them. To grow further in your role, you must achieve results and build a team that produces. You need to help people to develop their skills to become leaders in their own right. And if you have the skill and dedication, you can reach the pinnacle of leadership—where experience will allow you to extend your influence beyond your immediate reach and time for the benefit of others. The 5 Levels of Leadership are: 1. Position—People follow because they have to. 2. Permission—People follow because they want to. 3. Production—People follow because of what you have done for the organization. 4. People Development—People follow because of what you have done for them personally. 5. Pinnacle—People follow because of who you are and what you represent. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell describes each of these stages of leadership. He shows you how to master each level and rise up to the next to become a more influential, respected, and successful leader.

Instant #1 New York Times Bestseller Discover the critical art of rethinking: how questioning your opinions can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, the most crucial skill may be the ability to rethink and unlearn. Recent global and political changes have forced many of us to re-evaluate our opinions and decisions. Yet we often still favour the comfort of conviction over the discomfot of doubt, and prefer opinions that make us feel good, instead of ideas that make us think hard. Intelligence is no cure, and can even be a curse. The brighter we are, the blinder we can become to our own limitations. Adam Grant - Wharton's top-rated professor and #1 bestselling author - offers bold ideas and rigorous evidence to show how we can embrace the joy of being wrong, encourage others to rethink topics as wide-ranging as abortion and climate change, and build schools, workplaces, and communities of lifelong learners. You'll learn how an international debate champion wins arguments, a Black musician persuades white supremacists to abandon hate, and how a vaccine whisperer convinces anti-vaxxers to immunize their children. Think Again is an invitation to let go of stale opinions and prize mental flexibility, humility, and curiosity over foolish consistency. If knowledge is power, knowing what you don't know is wisdom.

Your Foundation for Successful Leadership

Mastering the Five Levels of Influence

How to Lead When Your Boss Can't (or Won't)

The Encyclopaedia Britannica

The 5 Levels of Leadership

The Power of Leadership

No Limits

In this perfectly compact read, #1 New York Times bestselling author John C. Maxwll explains how true leadership works. It is not generated by your title. In fact, being named to a position is the lowest of the five levels every effective leader achieves. To be more than a boss people are required to follow, you must master the ability to inspire and invest in people. You need to build a team that produces not only results, but also future leaders. By combining the advice contained in these pages with skill and dedication, you can reach the pinnacle of leadership—where your influence extends beyond your immediate reach for the benefit of others. Derived from material previously published in the Wall Street Journal bestseller The 5 Levels of Leadership. Are you just hanging in there? Have life's curveballs thrown you off balance? Do you feel as if your life is going sideways? Bestselling author, leadership coach, and former Yahoo! executive Tim Sanders knows how you feel. His father's unexpected death put him in a downward spiral for fifteen years—what he calls his “sideways years.” In 1996, a photo of a dusty water tower in Texas finally got his attention. That’s when he realized he needed to go home to his rock—his grandmother Billye, who had taken him in when he was four and raised him as her own. Rediscovering the lessons she had taught him as a child turned Tim’s life around and, in less than four years, catapulted him to financial security and an officer-level role at an S&P 500 company at the center of the Internet revolution. Today, his promise to himself is “I will never forget those lessons. The price is too high.” Join Tim as he rediscovers the classic principles of confident living that some of the most successful and joyful people you know live by.

The first time Judy Estrim started up a company, it took her six months to find the money. The second time it took her about six minutes. What made the difference? The Law of Buy-In. Society's current narrative of work/life balance is focusing on the wrong thing. It's not about benefit packages, flexible work hours or ping pong but rather changing the experience of work itself. As a leader, your number one priority should be to create a work environment where personal and professional growth are one in the same.

Good to Great

Think Again

When It's Time to Decide—Knowing What to Do and When to Do It

Lessons I've Learned from a Lifetime of Leading

The Economic and Fiscal Consequences of Immigration

An Integrated Framework for Breakthrough Performance and Extraordinary Business Results

Why Things Always Go Wrong

Jesus pioneered something completely new in human history—a dynamic missionary movement intent on reaching the world. What does it take to lead movements like that today? Steve Addison shows how to follow Jesus' example, offering a vision of apostolic leadership that embraces Jesus' mandate to make disciples of all nations. In all places. Relationships are at the heart of every positive human experience. Maxwell, a master communicator and relational expert, makes learning about relationships accessible to everyone. The most sophisticated leaders and salespeople will pick up on skills that will make them even better, and relational novices will learn skills that can transform them into relational dynamos. John Maxwell offers key principles, stories, and reflections on preparing a leader's mind and heart to lead both themselves and others. Leadership is something you learn and earn the right to do. Renowned business writer, motivational speaker, and NY Times bestselling author, John C. Maxwell, shares insight on what it takes to be a leader. The Right to Lead is a character study of outstanding men and women throughout history, focusing on the qualities that are consistent in the these great leaders. Perfect for gift giving for a graduation, Father's Day, or year-round for business or church leaders.

A compendium of straightforward techniques on how to accentuate the positive and redirect the negative, increasing productivity at work and at home. What do your people at work and your spouse and kids at home have in common with a five-ton killer whale? Probably a whole lot more than you think, according to top business consultant and mega-bestselling author Ken Blanchard and his coauthors from SeaWorld. In this moving and inspirational new book, Blanchard explains both whales and people perform better when you accentuate the positive. He shows how using the techniques of animal trainers -- specifically those responsible for the killer whales of SeaWorld -- can supercharge your effectiveness at work and at home. When gruff business manager and family man Wes Kingsley visited SeaWorld, he marveled at the ability of the trainers to get these huge killer whales, among the most feared predators in the ocean, to perform amazing acrobatic dives. Later, talking to the chief trainer, he learned their techniques of building trust, accentuating the positive, and redirecting negative behavior -- all of which make these extraordinary performances possible. Kingsley took a hard look at his own often accusatory management style and recognized how some of his shortcomings as a manager, spouse, and father actually diminish trust and damage relationships. He began to see the difference between "GOTCha" (catching people doing things wrong) and "Whale Done!" (catching people doing things right). In Whale Done!, Ken Blanchard shows how to make accentuating the positive and redirecting the negative the best tools to increase productivity, instead of creating situations that demoralize people. These techniques are remarkably easy to master and can be applied equally well at home, allowing readers to become better parents and more committed spouses in their happier and more successful personal lives.

Developing the Leader Within You

The Rise of Network Christianity

Winning with People

How to Win at the Sport of Business by Mark Cuban (Summary)

Nine True Stories of Triumph and Disaster and Their Lessons for Us All

Learning Leadership Through Character and Courage

Bundle of leadership books authored by John C. Maxwell. Includes * 21 Irrefutable Laws * Developing the Leader Within You * 17 Indisputable Laws of Teamwork

Teamwork makes the dreamwork by John Maxwell. Success One Day At A Timeis the kind of book you will want to carry in your car or place at the side of your bed. Each page contains a snapshot of the daily road of an overcomer. It is the perfect gift for the new graduate as well as anyone. Why, when traditionally organized religious groups are seeing declining membership and participation, are networks of independent churches growing so explosively? Drawing on in-depth interviews with leaders and participants, The Rise of Network Christianity explains the social forces behind the fastest-growing form of Christianity in the U.S. which Brad Christerson and Richard Flory have labeled "Independent Network Charismatic." This form of Christianity emphasizes aggressive engagement with the supernatural—including healing, direct prophecies from God, engaging in "spiritual warfare" against demonic spirits—and social transformation. Christerson and Flory argue that macro-level social changes since the 1970s, including globalization and the digital revolution, have given competitive advantages to religious groups organized as networks rather than traditionally organized congregations and denominations. Network forms of governance allow for experimentation with controversial supernatural practices, innovative finances and marketing, and a highly participatory, unorthodox, and experiential faith, which is attractive in today's unstable religious marketplace. Christerson and Flory hypothesize that as more religious groups imitate this type of governance, religious belief and practice will become more experimental, more oriented around practice than theology, more shaped by the individual religious "consumer," and authority will become more highly concentrated in the hands of individuals rather than institutions. Network Christianity, they argue, is the future of Christianity in America.

If you have ever watched an episode of Shark Tank, then you know who Mark Cuban is. The entrepreneurial billionaire and co-owner of the Dallas Mavericks. However, Cuban didn't start his journey to success with a lot. In fact, when he moved to Dallas, he had almost nothing in his name, he had been fired from several jobs, and he was forced to sleep on the floor of his friend's apartment. So how did he go from nothing to owning an NBA basketball team? In How to Win at the Sport of Business, Mark Cuban shares his knowledge and personal experience of the business world and offers invaluable tips on how to make your small business a great success. As you read, you'll learn how business is just like basketball, how lowering prices can be a good business strategy, and why being a whiner is one of the best ways to spark change. Do you want more free book summaries like this? Download our app for free at https://www.QuickRead.com/App and get access to hundreds of free book and audiobook summaries.

Why Some Companies Make the Leap...And Others Don't

Harnessing the Power of Total Confidence

Launching a Leadership Revolution

A Dictionary Of Arts, Sciences, Literature And General Information (Volume Xx) Ode To Payment Of Members

Be A People Person

Good Authority

The Three Levels of Leadership 2nd Edition

A new, enlarged edition of the bestselling leadership guide, with extensive new material.

The 5 Levels of LeadershipProven Steps to Maximize Your PotentialCenter Street

Fuel success and grow your team at every level of leadership. True leadership isn't a matter of having a certain job or title. In fact, being chosen for a position is only the first of the five levels every effective leader achieves. To become more than "the boss" people follow only because they are required to, you have to master the ability to invest in people and inspire them. To grow further in your role, you must achieve results and build a team that produces. You need to help people to develop their skills to become leaders in their own right. And if you have the skill and dedication, you can reach the pinnacle of leadership—where experience will allow you to extend your influence beyond your immediate reach and time for the benefit of others. The 5 Levels of Leadership are: 1. Position - People follow because they have to. 2. Permission - People follow because they want to. 3. Production - People follow because of what you have done for the organization. 4. People Development - People follow because of what you have done for them personally. 5. Pinnacle - People follow because of who you are and what you represent. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell describes each of these stages of leadership. He shows you how to master each level and rise up to the next to become a more influential, respected, and successful leader.

In a hierarchy, every employee rises to the level of their own incompetence.This simple maxim, defined by this classic book over 40 years ago, has become a beacon of truth in the world of work. From the civil service to multinational companies to hospital management, it explains why things constantly go wrong: promotion up a hierarchy inevitably leads to over-promotion and incompetence. Through barbed anecdotes and wry humour the authors define the problem and show how anyone, whether at the top or bottom of the career ladder, can avoid its pitfalls. Or, indeed, avoid promotion entirely!

Leadership That Multiplies Disciples and Churches

How to Become the Leader Your Team Is Waiting for

The 12 Week Year

Grit

The Power of Passion and Perseverance

Five Levels of Mastery for Anticipating and Initiating Change

Good Leaders Ask Great Questions

#1 New York Times bestselling author and leadership expert answers questions from his readers about what it takes to be in charge and make a difference. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. Questions have literally changed Maxwell's life. In GOOD LEADERS ASK GREAT QUESTIONS, he shows how they can change yours, teaching why questions are so important, what questions you should ask yourself as a leader, and what questions you should be asking your team. Maxwell also opened the floodgates and invited people from around the world to ask him any leadership question. He answers seventy of them—the best of the best—including . . . What are the top skills required to lead people through difficult times? How do I get started in leadership? How do I motivate an unmotivated person? How can I succeed working under poor leadership? When is the right time for a successful leader to move on to a new position? How do you move people into your inner circle? No matter whether you are a seasoned leader at the top of your game or a newcomer wanting to take the first steps into leadership, this book will change the way you look at questions and improve your leadership life.

Being a leader means working with people, and that's not always easy! Whether in your office, church, neighborhood, or elsewhere, your interpersonal relationships can make or break you as a leader. That's why it's so important to be a "people person" and develop your skills in tapping that most precious of all resources: people. In this powerful book, America's leadership expert John Maxwell helps you: discover and develop the qualities of an effective "people person" improve your relationships in every area of life understand and help difficult people overcome differences and personality traits that can cause friction inspire others to succeed and success Led with life-enriching, life-changing principles for relating positively and powerfully with your family, friends, colleagues, and clients. Be a People Person is certain to help you bring out the best in others—and that's what effective leadership is all about.

UNLOCK THE KEY TO SUCCESS in this must-read for anyone seeking to succeed, pioneering psychologist Angela Duckworth takes us on an eye-opening journey to discover the true qualities that lead to outstanding achievement. Winningly personal, insightful and powerful, Grit is a book about what goes through your head when you fall down, and how that - not talent or luck - makes all the difference. 'Impressively fresh and original' Susan Cain Every day millions of people with high potential are frustrated and held back by incompetent leaders. New York Times bestselling leadership author John C. Maxwell knows this because the number one question he gets asked is about how to lead when the boss isn't a good leader. You don't have to be trapped in your work situation. In this book, adapted from the million-selling The 360-Degree Leader, Maxwell unveils the keys to successfully navigating the challenges of working for a bad boss. Maxwell teaches how to position yourself for current and future success, take the high road with a poor leader, avoid common pitfalls, work well with teammates, and develop influence wherever you find yourself. Practicing the principles taught in this book will result in endless opportunities—for your organization, your career, and your life. You can learn how to lead when your boss can't (or won't).

Whale Done!

The 21 Irrefutable Laws of Leadership

Maximize Your Potential and Empower Your Team

Taking Your Influence to the Next Level

Today We Are Rich

How Successful People Lead

Discover the People Principles that Work for You Every Time

Can a good company become a great one and, if so, how? After a five-year research project, Collins concludes that good can and does happen. In this book, he uncovers the underlying variables that enable any type of organization to

developing the effectiveness of leaders—individually and collectively—and turning that leadership into a competitive advantage. This comprehensive roadmap for optimal leadership features: Breakthrough research that connects increased leadership effectiveness with enhanced business performance The first fully integrated Universal Model of Leadership—one that integrates the best theory and research in the fields of Leadership and Organizational Development over the last half century A free, online self-assessment of your leadership, using the Leadership Circle Profile, visibly outlining how you are currently leading and how to develop even greater effectiveness The five stages in the evolution of leadership—Egocentric, Reactive, Creative, Integral, and Unitive—along with the organizational structures and cultures that develop at each of these stages Six leadership practices for evolving your leadership capability at a faster pace A map of your optimal path to greater leadership effectiveness Case stories that facilitate pragmatic application of this Leadership Development System to your particular situation This timeless, authoritative text provides a systemic approach for developing your senior leaders and the leadership system of your organization. It does not recommend quick fixes, but argues that real development requires a strategic, long-term, and integrated approach in order to forge more effective leaders and enhanced business performance. Mastering Leadership offers a developmental pathway to bring forth the highest and best use of yourself, your life, and your leadership. By more meaningfully deploying all of who you are every day, individually and collectively, you will achieve a leadership legacy consistent with your highest aspirations.

In the groundbreaking national bestseller *The Monk Who Sold His Ferrari*, internationally respected author and speaker Robin S. Sharma showed us a powerful way to dramatically improve the quality of our personal and professional lives based on timeless success principles form both the East and the West. In doing so, he helped many thousands and sparked a phenomenon. Now, in *Leadership Wisdom*, his much-awaited follow-up, Sharma has a new mission: to help you become the kind of visionary leader you deserve to be and transform your business into an organization that thrives in this age of dizzying change. With deep insight and compelling examples, this truly innovative thinker shares an ageless yet eminently practical blueprint for effective leadership that is certain to manifest the highest human gifts of the people you lead and unlock loyalty, commitment and creativity in the process. Written as an easy to read and highly entertaining fable, *Leadership Wisdom* is the powerful story of Julian Mantle, a hard-driving corporate player who, after suffering a massive heart attack one Monday morning, decides to embark on an odyssey to the Himalayas in search of the great truths for effective leadership in business and in life. In a tale that will change the way you think about leadership forever, Julian discovers eight timeless rituals practiced by every truly visionary leader, eight rituals that you, as a leader seeking to excel in these information-crazed times, can easily use to energize your team and elevate your entire organization to world-class levels of productivity, performance and passion. *Leadership Wisdom* is a unique treasure of a book that will awaken the fullness of your leadership potential, transform your company and deeply enrich the quality of your professional as well as your personal life.

Smart leaders learn from their own mistakes. Smarter ones learn from others' mistakes—and successes. John C. Maxwell wants to help you become the smartest leader you can be by sharing *Leadership Gold* with you. After nearly forty years of leading, Maxwell has mined the gold so you don't have to. Each gold nugget is contained in one of twenty- six chapters designed to be a six-month mentorship from the international leadership expert. Each chapter contains detailed application exercises and a "Mentoring Moment" for leaders who desire to mentor others using the book. Gaining leadership insight is a lot like mining for gold. You don't set out to look for the dirt. You look for the nuggets. You'll find them here.

Ultimate Leadership

The Go Point

Follow Them and People Will Follow You

Mastering Leadership

The Five Levels of Leadership - Participant Workbook