

Leadership: Plain And Simple (Financial Times Series)

How to master the art of narrative leadership Telling the Story shows how leaders affect our understanding of what is possible and desirable through the stories they tell. It opens a door into the world of narrative leadership: what stories are and how they work; when to tell a story and how to tell one well; and how the language and metaphors we use influence our actions and change how we think about the world. • Explains how narrative leadership shapes and defines what's possible on an organizational level • Written by a renowned consultant on the art of narrative leadership • Challenges leaders to consider how narrative can influence and help create the kind of society they envision

This compact, instantly-applicable guide to developing leadership skills contains practical insights, straightforward actions and plain guidelines to accelerate your growth as a leader. The framework is derived from expert coach Steve Radcliffe's work with real leaders in real leadership situations.

(Black & White version) Fundamentals of Business was created for Virginia Tech's MGT 1104 Foundations of Business through a collaboration between the Pamplin College of Business and Virginia Tech Libraries. This book is freely available at: <http://hdl.handle.net/10919/70961> It is licensed with a Creative Commons-NonCommercial ShareAlike 3.0 license.

Read Free Leadership: Plain And Simple (Financial Times Series)

A fascinating guide to effective leadership in times of crises with a psychological underpinning.

From Talent Management to Talent Liberation

Adaptive Leadership: The Heifetz Collection (3 Items)

No More Heroes

Why Some Teams Pull Together and Others Don't

The CEO Whisperer

Succeeding in the Digital Economy

Leading Organizational Change in Times of Crisis

Henry Mintzberg first became a star with his 1973 classic

book, *The Nature of Managerial Work*, which overturned

many standard views of what managers do and how they

do it. Since then, Mintzberg has written many other

important and bestselling books, such as *The Rise and Fall*

of *Strategic Planning and Managers Not MBAs*. In this

new book Mintzberg provides the most comprehensive,

most authoritative, and most revealing examination of

managing yet written. He updates his pathbreaking and

influential findings in *The Nature of Managerial Work*,

comprehensively analyzes research on managing over th.

In his new book, Microsoft chairman and CEO Bill Gates

discusses how technology can help run businesses better

today and how it will transform the nature of business in

the near future. Gates stresses the need for managers to

view technology not as overhead but as a strategic asset,

and offers detailed examples from Microsoft, GM, Dell,

and many other successful companies. Companion Web

site.

Is the financial plan of mediocrity -- a dream-stealing, soul-

sucking dogma known as "The Slowlane" your plan for

creating wealth? You know how it goes; it sounds a lil

something like this: "Go to school, get a good job, save

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10% of your paycheck, buy a used car, cancel the movie channels, quit drinking expensive Starbucks mocha lattes, save and penny-pinch your life away, trust your life-savings to the stock market, and one day, when you are oh, say, 65 years old, you can retire rich." The mainstream financial gurus have sold you blindly down the river to a great financial gamble: You've been hoodwinked to believe that wealth can be created by recklessly trusting in the uncontrollable and unpredictable markets: the housing market, the stock market, and the job market. This impotent financial gamble dubiously promises wealth in a wheelchair -- sacrifice your adult life for a financial plan that reaps dividends in the twilight of life. Accept the Slowlane as your blueprint for wealth and your financial future will blow carelessly asunder on a sailboat of HOPE: HOPE you can find a job and keep it, HOPE the stock market doesn't tank, HOPE the economy rebounds, HOPE, HOPE, and HOPE. Do you really want HOPE to be the centerpiece for your family's financial plan? Drive the Slowlane road and you will find your life deteriorate into a miserable exhibition about what you cannot do, versus what you can. For those who don't want a lifetime subscription to "settle-for-less" and a slight chance of elderly riches, there is an alternative; an expressway to extraordinary wealth that can burn a trail to financial independence faster than any road out there. Why jobs, 401(k)s, mutual funds, and 40-years of mindless frugality will never make you rich young. Why most entrepreneurs fail and how to immediately put the odds in your favor. The real law of wealth: Leverage this and wealth has no choice but to be magnetized to you. The leading cause of

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poorness: Change this and you change everything. How the rich really get rich - and no, it has nothing to do with a paycheck or a 401K match. Why the guru's grand deity - compound interest - is an impotent wealth accelerator. Why the guru myth of "do what you love" will most likely keep you poor, not rich. And 250+ more poverty busting distinctions... Demand the Fastlane, an alternative road-to-wealth; one that actually ignites dreams and creates millionaires young, not old. Change lanes and find your explosive wealth accelerator. Hit the Fastlane, crack the code to wealth, and find out how to live rich for a lifetime. At this critical junction in the history of humankind, leaders that are proficient in magical thinking aren't going to solve our problems. Creating alternative realities is not the answer. We need a very different kind of leadership—leaders who can resist the calls of regression and whose outlook is firmly based in reality. We need leaders who analyze and draw conclusions from, or use their own experiences as a development tool, face their strengths and weaknesses, and critique their own experiences in order to build new understandings. In this very personal and entertaining book, Manfred Kets de Vries, one of the “gurus” in the field of leadership studies offers his thoughts on leadership and life, reflections written for executives and the people who deal with them. As a psychoanalyst and leadership professor let loose in the world of renowned global organizations—as a passionate educator and scholar, or just a human being at the receiving end of heart-rending emails—he examines the pitfalls of leadership and the challenges for the professionals who work with senior executives in today's

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AI-focused world. He points out why leaders can derail, and what steps they can take to prevent this from happening. Ultimately, this book encourages you to “Know yourself,” but makes no bones about the challenge it represents. Understanding our “inner theatre” will always be an uphill struggle. Kets de Vries points out why deep dives into our inner world are always fraught with many anxieties. Included in the many subjects covered by the author are the loneliness of command, the management of disappointment, the destructive role of greed, the impact of stubbornness, the role of storytelling, the importance of wellness, and the role of corporate culture. In addition, the book addresses the important topic of how to create great teams and best places to work. Furthermore, the book touches on endings– the ending of our career and the growing realization of the inevitable ending of our life. As time grows short, Kets de Vries emphasizes that we have no time to lose in dealing with our anxieties, regrets, and the things we spend much of our life determined not to see. Taking a deep dive into self-knowledge requires courage and support, and he is here to guide you through it.

Managing

The Essential Guide to Your Leadership

How to Transform Trust, Engagement and Performance at Work

Personal Finance

The Finance Book

24 Lessons for Working Together Successfully

A Practical Guide for Professionals, Managers and Leaders

Leadership Plain and Simple Pearson UK

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The Great American Recession resulted in the loss of eight million jobs between 2007 and 2009. More than four million homes were lost to foreclosures. Is it a coincidence that the United States witnessed a dramatic rise in household debt in the years before the recession—that the total amount of debt for American households doubled between 2000 and 2007 to \$14 trillion? Definitely not. Armed with clear and powerful evidence, Atif Mian and Amir Sufi reveal in *House of Debt* how the Great Recession and Great Depression, as well as the current economic malaise in Europe, were caused by a large run-up in household debt followed by a significantly large drop in household spending. Though the banking crisis captured the public's attention, Mian and Sufi argue strongly with actual data that current policy is too heavily biased toward protecting banks and creditors. Increasing the flow of credit, they show, is disastrously counterproductive when the fundamental problem is too much debt. As their research shows, excessive household debt leads to foreclosures, causing individuals to spend less and save more. Less spending means less demand for goods, followed by declines in production and huge job losses. How do we end such a cycle? With a direct attack on debt, say

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Mian and Sufi. More aggressive debt forgiveness after the crash helps, but as they illustrate, we can be rid of painful bubble-and-bust episodes only if the financial system moves away from its reliance on inflexible debt contracts. As an example, they propose new mortgage contracts that are built on the principle of risk-sharing, a concept that would have prevented the housing bubble from emerging in the first place. Thoroughly grounded in compelling economic evidence, *House of Debt* offers convincing answers to some of the most important questions facing the modern economy today: Why do severe recessions happen? Could we have prevented the Great Recession and its consequences? And what actions are needed to prevent such crises going forward?

Named a Best Book of 2018 by the Financial Times and Fortune, this "thrilling" (Bill Gates) New York Times bestseller exposes how a "modern Gatsby" swindled over \$5 billion with the aid of Goldman Sachs in "the heist of the century" (Axios). Now a #1 international bestseller, *Billion Dollar Whale* is "an epic tale of white-collar crime on a global scale" (Publishers Weekly), revealing how a young social climber from Malaysia pulled off one of the biggest heists in history. In 2009, a chubby,

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mild-mannered graduate of the University of Pennsylvania's Wharton School of Business named Jho Low set in motion a fraud of unprecedented gall and magnitude--one that would come to symbolize the next great threat to the global financial system. Over a decade, Low, with the aid of Goldman Sachs and others, siphoned billions of dollars from an investment fund--right under the nose of global financial industry watchdogs. Low used the money to finance elections, purchase luxury real estate, throw champagne-drenched parties, and even to finance Hollywood films like *The Wolf of Wall Street*. By early 2019, with his yacht and private jet reportedly seized by authorities and facing criminal charges in Malaysia and in the United States, Low had become an international fugitive, even as the U.S. Department of Justice continued its investigation. Billion Dollar Whale has joined the ranks of *Liar's Poker*, *Den of Thieves*, and *Bad Blood* as a classic harrowing parable of hubris and greed in the financial world.

Research shows that successful businesses are those where employees are really engaged - how do they achieve this? Complex organisation initiatives or something more personal? In today's world of work we have forgotten a simple truth: the power of

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authentic, two-way, human conversations to build relationships, trust, and engagement. This book comes from 30 years of learning from world-class organisations, tried and tested leadership coaching techniques and emergent thinking on neuroscience and employee behaviour. The result is a simple guide to why, when and how to hold five critical conversations with people you manage. 5 Conversations will help the reader to dramatically improve trust, relationships, motivation and performance at work; build a better business by developing successful relationships; engage their personnel.

Business @ the Speed of Thought

House of Debt

Seeing the Big Picture

Organizational Culture and Leadership

Anthro-Vision

A Theory

Making the Impossible Conversation Possible

Do you want to stand out from colleagues at work as 'most wanted' employee? Do you dream of getting a job you'll love and making your mark? Do you want to increase your standing and respect in your job? For all the answers turn to Shine, a one-stop resource revealing the 34 ultimate skills you need for a stellar career.

Whether you're already a high flying manager looking to take the next step up in your job, or an ambitious

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graduate who wants to climb the career ladder as fast as you can, Shine gives you instant access to all the top career management advice you'll ever need. Perfect to dip in and out of, each chapter starts with a handy snapshot summary of all you need to know about each essential job skill, then shows you how to actually incorporate each skill into your everyday work life. Gems to discover include: Keep your eyes on the prize - know your goals, and how to achieve them Succeed in spotting your opportunities - and make the most of them Carve out your own niche - so you become indispensable at work Build up your network - and grow your reputation Deal with difficult people - and still achieve what you want Perfect your communication - be effective and sharp Learn to love change - and make it work for you Develop the ability to influence - while still being a team player Streamline your time - achieve the ideal work-life balance Know how to say 'no' - keep your perspective and avoid job stress Distilling the most essential careers advice you need, career coach Jenny Ungless gives you exclusive access to the best career guidance around and shows you how to use it every day to further your career. Invaluable for all ambitious employees, you'll turn to this book again and again throughout your career, whatever stage you're at. By following these golden rules you will shine brighter than your colleagues and achieve the outstanding career you've always wanted.

A powerful, persuasive, thought-provoking vision for how to finish the long struggle for equality between women and men, work and family When Anne-Marie

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Slaughter accepted her dream job as the first female director of policy planning at the U.S. State Department in 2009, she was confident she could juggle the demands of her position with the responsibilities of her family life. But then parenting needs caused her to make a decision to give her more time for her family. The reactions to her choice to leave Washington because of her kids led her to question the feminist narrative she grew up with. Her subsequent article for *The Atlantic*, 'Why Women Still Can't Have It All,' sparked intense debate and became one of the most-read pieces in the magazine's history. Now, in her refreshing and forthright voice, Anne-Marie Slaughter returns with her vision for what true equality between women and men really means, and how we can get there. She uncovers the missing piece of the puzzle, presenting a way in which both men and women can advance and thrive. With moving personal stories, individual action plans, and a broad outline for change, Anne-Marie Slaughter reveals a future in which all of us can finally finish the business of equality for women and men, work and family. 'Unfinished Business sets out a powerful vision not only for gender equality, but for the future of work. Anne-Marie Slaughter presents an important approach to tapping into the talent pool of gifted, educated women who have taken time out for their kids – and we need to pay attention.' Eric Schmidt

Leadership skills are essential for everyone, and the great news is that they can be learned, meaning that there's no excuse for poor leadership. Working with science is a way to identify and cultivate crucial

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leadership qualities and strengths.

Managing Your Scarcest Resources Business leaders know that the key to competitive success is smart management of scarce resources. That's why companies allocate their financial capital so carefully. But capital today is cheap and abundant, no longer a source of advantage. The truly scarce resources now are the time, the talent, and the energy of the people in your organization--resources that are too often squandered. There's plenty of advice about how to manage them, but most of it focuses on individual actions. What's really needed are organizational solutions that can unleash a company's full productive power and enable it to outpace competitors. Building off of the popular Harvard Business Review article "Your Scarcest Resource," Michael Mankins and Eric Garton, Bain & Company experts in organizational design and effectiveness, present new research into how you can liberate people's time, talent, and energy and unleash your organization's productive power. They identify the specific causes of organizational drag--the collection of institutional factors that slow things down, decrease output, and drain people's energy--and then offer a pragmatic framework for how managers can overcome it. With practical advice for using the framework and in-depth examples of how the best companies manage their people's time, talent, and energy with as much discipline as they do their financial capital, this book shows managers how to create a virtuous circle of high performance.

The Millionaire Fastlane

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How to lead effectively and get results

Why the World Needs More Everyday Leaders and Why
That Leader Is You

Entreleadership

Final Report of the National Commission on the Causes
of the Financial and Economic Crisis in the United States
Shine

5 Conversations

These quick reads, based on McGraw-Hill bestsellers, are designed to meet the needs of busy people. Titles in the series focus on each book's main themes and action ideas, reduced to a manageable page count for on-the-go readers. Proven rules for encouraging teamwork, from forging a common goal and clarifying individual responsibilities to inviting positive conflict.

"In his 14 years as CEO of Tesco, Sir Terry transformed the company into the largest supermarket chain in Britain and spearheaded its expansion abroad. It is without doubt one of the country's major success stories, turning over nearly u62 billion in 2010 and accounting for more than u1 in u7 spent in the high street."--Publisher's description.

Regarded as one of the most influential management books of all time, this fourth edition of Leadership and Organizational Culture transforms the abstract concept of

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culture into a tool that can be used to better shape the dynamics of organization and change. This updated edition focuses on today's business realities. Edgar Schein draws on a wide range of contemporary research to redefine culture and demonstrate the crucial role leaders play in successfully applying the principles of culture to achieve their organizational goals.

In an age when technology, big data, and financial analysis defines business decision-making, award-winning financial journalist and anthropology PhD, Gillian Tett presents a different idea: businesses can revolutionize their understanding of human behaviour by studying consumers and organizations through an anthropological lens.

Leading Successful Teams, Businesses, Communications and Decisions Based On Neuroscience, Social Psychology and Leadership Principles

Vital Conversations

Making Teams Work

Better, Simpler Strategy

Leaders Eat Last

The Man Who Fooled Wall Street, Hollywood, and the World

Telling the Story

Examines the causes of the financial crisis that began

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in 2008 and reveals the weaknesses found in financial regulation, excessive borrowing, and breaches in accountability.

The Sunday Times bestseller 'A monumental, gripping book ... Outstanding' Sunday Times Wherever there is human judgement, there is noise.

"Bibliography found online at

tonyrobbins.com/masterthegame"--Page [643].

Everyone, at some point in their life, will be asked to be a Leader Whilst some are naturally blessed with leadership skills others can still learn to become leaders through improving particular skills. Steve Jobs is a famous example of someone who was probably not born to be a leader. Yet he went on to become one of the world's most inspiring leaders. Leadership skills are highly sought after by employers and are also essential to lasting success in business and life. But the problem with most leadership books is that they are just common knowledge, taken from other writers and not useful. This book presents proven skills and qualities that are tried and tested to help you develop into your greatest potential as a leader. Become more than just "the boss" people follow only because they have to. Instead master the ability to inspire and lead people. In This Book You Will Discover: The Pillars of Building A Successful Company Culture & High Performance Teams Using Your 30% Innate Talents to Turn You Into a Great Leader Why The Greatest Gift from a Leader is Having a Sense of Purpose Family Leadership - Becoming a Successful & Effective Parent Simple Ways To Motivate & Inspire Your People During Difficult Times Fear-Vs-Respect & Why Leading Through Fear Is Never The Answer Listening - The Secret Weapon of

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Powerful Leaders + The Keys To Successfully Implementing It How Authenticity Makes a Leader More "Real" + The 5 Basics That Make a Leader More Authentic Leadership Lessons from History's Most Powerful (Napoleon, Sun Tzu, Machiavelli and more) The Perils, Advantages + When To Use Trump's Autocratic Leadership Style The Five Major Elements of Emotional Intelligence + Using Them To Become A Better Leader What Makes a Good Leader & Does Gender Matter? And much, much more... Are you ready to advance your personal or professional influence and become a great leader? If so..take action now to increase your leadership skills, expand your influence and achieve your leadership vision by Reading This Book

Business Acumen to Build Your Credibility, Career, and Company

Meditations on Leadership, Life, and Change

Inspiring Leadership: A Guide To Mastering

Leadership, Business Management, Organisation,

Development and Building High Performance Teams

Crack the Code to Wealth and Live Rich for a Lifetime

A New Way to See in Business and Life

Leadership

A Question of Leadership

As the pace of change increases and new business structures evolve, finding and harnessing people's talent is becoming ever more important. From Talent Management to Talent Liberation presents a thoughtful and practical approach to talent. It provides compelling evidence for the limitations of talent management practice and offers talent liberation as an alternative approach. Talent Liberation is positioned through five premises that draw on the agile movement to provide a

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fundamental reappraisal of the talent agenda. These premises are then applied through a range of strategic and tactical tools such as the Talent Compass. By combining academic research, thought leadership and practical experience, this book will stimulate fresh thinking. Readers will be inspired to take action, using the simple tools to liberate more of the talent in their organisation and their teams. Leaders, HR professionals and individuals will benefit from the relevant insights shared here.

In times of constant change, adaptive leadership is critical. This Harvard Business Review collection brings together the seminal ideas on how to adapt and thrive in challenging environments, from leading thinkers on the topic—most notably Ronald A. Heifetz of the Harvard Kennedy School and Cambridge Leadership Associates. The Heifetz Collection includes two classic books: Leadership on the Line, by Ron Heifetz and Marty Linsky, and The Practice of Adaptive Leadership, by Heifetz, Linsky, and Alexander Grashow. Also included is the popular Harvard Business Review article, “Leadership in a (Permanent) Crisis,” written by all three authors. Available together for the first time, this collection includes full digital editions of each work. Adaptive leadership is a practical framework for dealing with today’s mix of urgency, high stakes, and uncertainty. It has been used by individuals, organizations, businesses, and governments worldwide. In a world of challenging environments, adaptive leadership serves as a guide to distinguishing the essential from the expendable, beginning the meaningful process of adaptation, and changing the status quo. Ronald A. Heifetz is a cofounder of the international leadership and consulting practice Cambridge Leadership Associates (CLA) and the

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founding director of the Center for Public Leadership at the Harvard Kennedy School. He is renowned worldwide for his innovative work on the practice and teaching of leadership. Marty Linsky is a cofounder of CLA and has taught at the Kennedy School for more than twenty-five years. Alexander Grashow is a Senior Advisor to CLA, having previously held the position of CEO.

This book is an essential read for those wishing to develop their leadership skills.

Simon Sinek's recent video on 'The Millennial Question' went viral with over 150 million views. In *Leaders Eat Last*, Sinek explores how leaders can inspire cooperation and change, and focuses on the millennial generation in the workplace. Imagine a world where almost everyone wakes up inspired to go to work. This is not a crazy, idealised notion. In many successful organisations, great leaders are creating environments in which teams trust each other so deeply that they would put their lives on the line for each other. Yet other teams, no matter what incentives were offered, are doomed to infighting, fragmentation and failure. Why? Today's workplaces tend to be full of cynicism, paranoia and self-interest. But the best organisations foster trust and cooperation because their leaders build what Sinek calls a Circle of Safety. It separates the security inside the team from the challenges outside. Everyone feels they belong and all energies are devoted to facing the common enemy and seizing big opportunities. As in *Start with Why*, Sinek illustrates his ideas with fascinating true stories, from the military to manufacturing, from government to investment banking. He shows that leaders who are willing to eat last are rewarded with deeply loyal colleagues who will stop at nothing to advance their vision. It's amazing how well it works.

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Bullshit Jobs

MONEY Master the Game

The Financial Times Guide to Leadership

Future, Engage, Deliver

Risk Management and Financial Institutions

How They (and You) Caused the Great Recession, and How We Can Prevent It from Happening Again

The most complete, up-to-date guide to risk management in finance Risk Management and Financial Institutions, Fifth Edition explains all aspects of financial risk and financial institution regulation, helping you better understand the financial markets—and their potential dangers. Inside, you'll learn the different types of risk, how and where they appear in different types of institutions, and how the regulatory structure of each institution affects risk management practices.

Comprehensive ancillary materials include software, practice questions, and all necessary teaching supplements, facilitating more complete understanding and providing an ultimate learning resource. All financial professionals need to understand and quantify the risk associated with their decisions. This book provides a complete guide to risk management with the most up-to-date information.

- Understand how risk affects different types of financial institutions
- Learn the different types of risk and how they are managed
- Study the most current regulatory issues that deal with risk
- Get the help you need, whether you're a student or a professional

Risk management has become increasingly important in recent

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years and a deep understanding is essential for anyone working in the finance industry; today, risk management is part of everyone's job. For complete information and comprehensive coverage of the latest industry issues and practices, Risk Management and Financial Institutions, Fifth Edition is an informative, authoritative guide.

WINNER OF BUSINESS BOOK OF THE YEAR AWARD

2020: LEADERSHIP FOR THE FUTURE A Financial

Times Business Book of the Month 'A brilliant set of leadership tools that will help you succeed whatever your goal' - Sir Clive Woodward 'A punchy, plainly written guide, offering a readable and enlightened view of what leaders do and how they should do it' - Financial Times 'new rubric on leadership' - Evening Standard Leadership is not some special club, open only to elites. It's not a star given only to those with expensive degrees.

Leadership is for everyone. Based on the author's hard-won experience as a Global CEO, this smart, fun book delivers a step-by-step working manual on how to lead for anyone. Full of simple and direct approaches, it demystifies an over-analysed subject to get to the heart of modern leadership: the life-changing, career-transforming power to get stuff done. These principles and actionable steps apply to every field, from small businesses to community initiatives, from schools to sports teams to global enterprises. No matter your goal, this book will show you how to: - make effective decisions - build a world-class team - take care of yourself and others - achieve results

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There are times when getting what you truly need or want will require you to engage in one or several difficult conversations. This book will enable you to identify, prepare and engage in the kind of challenging conversations that could make all the difference to your most important relationships, business, key projects and personal sanity! Whether you are having to give difficult feedback, end a relationship or get the executive team to discuss an un-discussable issue then "Vital Conversations" will act as your personal difficult conversations coach.

Named one of the best strategy books of 2021 by strategy+business Get to better, more effective strategies. In nearly every business segment and corner of the world economy, the most successful companies dramatically outperform their rivals. What is their secret? In Better, Simpler Strategy, Harvard Business School professor Felix Oberholzer-Gee shows how these companies achieve more by doing less. At a time when rapid technological change and global competition conspire to upend traditional ways of doing business, these companies pursue radically simplified strategies. At a time when many managers struggle not to drown in vast seas of projects and initiatives, these businesses follow simple rules that help them select the few ideas that truly make a difference. Better, Simpler Strategy provides readers with a simple tool, the value stick, which every organization can use to make its strategy more effective and easier to execute. Based on proven financial

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mechanics, the value stick helps executives decide where to focus their attention and how to deepen the competitive advantage of their business. How does the value stick work? It provides a way of measuring the two fundamental forces that lead to value creation and increased financial success—the customer's willingness-to-pay and the employee's willingness-to-sell their services to the business. Companies that win, Oberholzer-Gee shows, create value for customers by raising their willingness-to-pay, and they provide value for talent by lowering their willingness-to-sell. The approach, proven in practice, is entirely data driven and uniquely suited to be cascaded throughout the organization. With many useful visuals and examples across industries and geographies, *Better, Simpler Strategy* explains how the two key measures enable firms to gauge and improve their strategies and operations. Based on the author's sought-after strategy course, this book is your must-have guide for making better strategic decisions.

Overcome Organizational Drag and Unleash Your Team's Productive Power

Time, Talent, Energy

Be an Excellent Employee, Take Control of Your Career and Fulfil Your Potential

Understand the numbers even if you're not a finance professional

A Value-Based Guide to Exceptional Performance Management in 10 Words

Noise

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The Finance Book will help you think and manage like a financial strategist. Written specifically for non-finance professionals, it will give you all you need to know to manage your business more effectively and think more strategically. It will help you to: Have the confidence to read and interpret financial statements Ask the right questions about financial performance Apply important financial tools and ratios Learn how to think financially and make better strategic financial decisions Covering business finance, accounting fundamentals, budgeting, profitability and cash management, you'll find the tools you need in order to make the best financial decisions for your business. 'Essential reading for any non-finance professional. This is an easy to read and practical guide to the world of finance.' Paul Herman, Group CEO, Bluebox Corporate Finance 'A really helpful, well organised and easy to understand primer and reference book for those who aren't accountants but still need to understand the accounts.' Roger Siddle, Chairman, Cordium Group 'A great book. At last, a guide that demystifies and encourages business owners to practically understand financial matters. A must read.' Gordon Vater CEO, RiiG Limited

The Financial Times Guide to Leadership is a one-stop shop for professionals at every stage of their leadership journey. Whether you're just starting out or are looking to upgrade your current skills, this practical guide takes you through the core building tools of self-awareness, influence and execution. With thought-provoking exercises and action points throughout, plus handy chapter summaries for when you need to access information, this book is your roadmap to becoming a better leader. This definitive guide to leadership includes: What good leadership looks like How to build your own leadership style Techniques to lead and

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influence others How to build and execute your vision Everything you need to know to become an authentic and dynamic leader. "My shelves groan under stacks of leadership books. But just a very few stand out as solid gold. The Financial Times Guide to Leadership merits inclusion in that select company. There is simply no excuse for not applying its very practical steps. I'd urge you to start or continue your journey here!" Tom Peters, author of In Search of Excellence "Finally, a first-class leadership book that focuses on the 'how' and 'what' as well as the 'why' and 'when'. Full of practical steps to take you to the next level." Doug Richard, entrepreneur and founder of School for Startups "Leadership is at the intersection of competence, charisma and the ability to think big for yourself and for others. The Financial Times Guide to Leadership gives you the tools you need to navigate this junction with success." Mercedes Erra, Executive President of Havas Worldwide

Leadership isn't complicated - keep it simple and make it count. This new edition of Steve Radcliffe's uniquely powerful, successful and practical framework will show you how to develop faster as a more confident and capable leader. This compact, instantly-applicable guide to developing leadership skills contains practical insights, straightforward actions and plain guidelines to accelerate your growth as a leader. The framework is derived from expert coach Steve Radcliffe's work with real leaders in real leadership situations. It shows you how to: - Be guided by the Future you want and stay focused on your vision - Engage others in productive and stimulating working relationships that make things happen. - Deliver the results you need to really move your business forward.

Advocates that employees should focus their attention on what the author defines as the key drivers of cash, profit,

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assets, growth, and people to evaluate the viability of their organization and their prospects for advancement.

The Financial Crisis Inquiry Report, Authorized Edition

Unfinished Business

7 Simple Steps to Financial Freedom

*No Bullsh*t Leadership*

Leadership 2.0

Billion Dollar Whale

The Heart and Soul of Successful Leadership

From bestselling writer David Graeber—“a master of opening up thought and stimulating debate”

(Slate)—a powerful argument against the rise of meaningless, unfulfilling jobs...and their

consequences. Does your job make a meaningful contribution to the world? In the spring of 2013,

David Graeber asked this question in a playful, provocative essay titled “On the Phenomenon of

Bullshit Jobs.” It went viral. After one million online views in seventeen different languages, people all

over the world are still debating the answer. There are hordes of people—HR consultants,

communication coordinators, telemarketing researchers, corporate lawyers—whose jobs are

useless, and, tragically, they know it. These people are caught in bullshit jobs. Graeber explores one of

society’s most vexing and deeply felt concerns, indicting among other villains a particular strain of

finance capitalism that betrays ideals shared by thinkers ranging from Keynes to Lincoln. “Clever

and charismatic” (The New Yorker), Bullshit Jobs gives individuals, corporations, and societies

permission to undergo a shift in values, placing

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creative and caring work at the center of our culture. This book is for everyone who wants to turn their vocation back into an avocation and “a thought-provoking examination of our working lives” (Financial Times).

This brand new textbook covers all of the core topics found on Introduction to Management modules, and the author's clear, accessible writing style guides students through the world of management. The book also goes a step further to encourage students to develop a critical mindset and think about academic debates around the subject. Innovative Skillsets linked to each substantive chapter integrate practical skills with the topics. Skills such as time management, critical analysis, referencing, personal development planning and reviewing literature are included. Clear, step-by-step guidance helps students develop each skill, understand why it is important, and see how the topic is relevant to practical applications in the real world of business. A truly international range of case studies broadens students' horizons and encourages them to look beyond the standard examples from the UK and America. Emerging markets are becoming ever more important in the rapidly changing business environment, a fact reflected by the inclusion of case studies from the Middle East, Latin America and Africa. Key features
Designed to help boost students' academic grades and employability through the provision of integrated Skillsets, which link practical skills with topics in the textbook. These innovative

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features also clearly demonstrate the relevance of the theoretical material to the real world. A truly international range of case studies broadens students' horizons and encourages them to look beyond the standard set of UK and American examples. Emerging economies are given more attention with detailed analysis of case studies from the Middle East, Latin America and Africa. Case studies analyse service and manufacturing industries, not-for-profit organisations as well as public and private companies. Entrepreneurs, managers and leaders are also covered to provide students with management insights from key practitioners from a range of sectors. Critical reflection boxes encourage students to develop a critical mindset and consider the academic debates behind the theories. A range of online resources to give students more insight into management. Detailed podcast interviews with practitioners expand upon the features in the textbook, and a library of video links offers a variety of contemporary and stimulating material to engage students. Leadership is most needed in times of change, uncertainty and crisis. We are living through those times. To support leaders in all spheres, this book provides a guide to the territory of leadership and its three domains: the strategic (head), the operational (hands) and the interpersonal (heart). It describes the tasks leaders have to achieve and explains the psychology of leadership based in personality. It argues strongly that complete leadership is the

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province of diverse teams of leaders made up of complementary differences. And now the best has just got better. The new edition shows how leadership has to change over time, describes how the most highly rated leaders achieve their goals and also elucidates the neuroscience of leadership to enhance understanding of leadership's foundations. Pendleton, Furnham and Cowell's work is a powerful combination of the best research on the psychology of leadership and years of iteration and practical implementation in the field – working with thousands of leaders from all walks of life and learning from their successes and challenges. There is no one secret recipe for success as a leader. What this book provides is a framework to enable you to achieve success in your own way.

Plain and Simple

Fundamentals of Business (black and White)

Introduction to Management