

Intuition: Its Powers And Perils

**How reliable is our intuition?
How much should we depend on
gut-level instinct rather than
rational analysis when we play
the stock market, choose a mate,
hire an employee, or assess our
own abilities? In this engaging
and accessible book, David G.
Myers shows us that while
intuition can provide us with
useful—and often
amazing—insights, it can also
dangerously mislead us.
Drawing on recent psychological
research, Myers discusses the
powers and perils of intuition
when: • judges and jurors**

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determine who is telling the truth; • mental health workers predict whether someone is at risk for suicide or crime; • coaches, players, and fans decide who has the hot hand or the hot bat; • personnel directors hire new employees; • psychics claim to be clairvoyant or to have premonitions; • and much more.

Some 28 million people in America and 350 million people worldwide live with hearing loss. How do these people and their families cope? What are their experiences of pain, humor, and hope? What support do medicine and technology now offer them, and what is on the

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horizon? In this engaging and practical book, David Myers, who has himself suffered gradual hearing loss, explores the problems faced by the hard of hearing at home and at work and provides information on the new technology and groundbreaking surgical procedures that are available. Drawing on both his own experiences and his expertise as a social psychologist, Myers recounts how he has coped with hearing loss and how he has incorporated technological aids into his life. The family and friends of the hard of hearing also face adjustments. Myers addresses their situation and

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provides advice for them on how best to alert loved ones to a hearing problem, persuade them to seek assistance, and encourage them to adjust to and use hearing aids.

Self-determination theory is grounded in the belief that people work best and are happiest when they feel that they are in control of their own lives.

This invaluable book explains the ramifications of the theory and provides clinical examples to show that it can be used to motivate patients undergoing treatment for such physical or psychological issues as diabetes management, smoking cessation, post-traumatic stress,

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obsessive-compulsive disorder, and depression. The first part of the book provides historical background to self-determination theory, showing that it is humanistically oriented and has three decades of empirical research behind it. In the process, the authors discuss why humanistic psychology fell out of favor in academic psychology; why “self-help” and New Age books have such perennial popularity; and why it is so important for authorities to support patients’ sense of self. The remainder of the book presents many specific case examples to describe the theory’s application.

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This biography is a personal portrait of one of the best-known Dutch physicists, Nicolaas Bloembergen. Born in 1920 in Dordrecht, Bloembergen studied physics in Utrecht, leaving after World War II for the United States, where he became an American citizen in 1958. At Harvard University, he pioneered nuclear magnetic resonance (NMR, used in chemistry and biology for structure identification; moreover leading to MRI), laser theory and nonlinear optics. In 1978 he was awarded the Lorentz Medal for his contribution to the theory of nonlinear optics (used in fiber optics), and in 1981 he received

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the Nobel Prize for physics, along with Arthur Schawlow and Kai Siegbahn. The book is based on numerous conversations with Nicolaas Bloembergen himself, his wife Deli Brink, his family, and colleagues in science. It describes his childhood and study in Bilthoven and Utrecht, the first postwar years at Harvard, the discoveries of masers and lasers, and the award of the Nobel Prize. It also delves into Bloembergen's involvement in American politics, particularly his role in Ronald Reagan's controversial "Star Wars" program.

Leadership by Design
The Secret of Chabad

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Exploring Psychology

**The Catalogue of Shipwrecked
Books**

**Proof, Policing, Privacy, and
Audiovisual Big Data**

**Spiritual Hunger in an Age of
Plenty**

**Uncle Jethro's Guide to the Sixth
Sense**

***Identifies the major ideas that
college and university
students will encounter in a
basic psychology course and
explores connections with
Christian belief.***

***In this sophisticated overview
of human emotions, a widely
respected psychologist and
author addresses the
ambiguities and embraces the
controversies that surround***

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this intriguing subject. An insightful and lucid thinker, Jerome Kagan examines what exactly we do know about emotions, which popular assumptions about emotions are incorrect, and how scientific study must proceed if we are to uncover the answers to persistent and evasive questions about emotions. Integrating the findings of anthropological, psychological, and biological studies in his wide-ranging discussion, Kagan explores the evidence for great variation in the frequency and intensity of emotion among different cultures. He also discusses variations among individuals within the same

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culture and the influences of gender, class, ethnicity, and temperament on a person's emotional patina. In his closing chapter, the author proposes that three sources of evidence - verbal descriptions of feelings, behaviours, and measures of brain states - provide legitimate but different definitions of emotion. Translating data from one of these sources to another may not be possible, Kagan warns, and those who study emotions must accept, at least for now, that their understanding is limited to and by the domain of their information
In this brief text, Myers and

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DeWall help you look at the world from the perspective of a psychological scientist, relating psychology ideas and applications to your own thoughts, feelings, and behavior.

Whether we're buying a pair of jeans, ordering a cup of coffee, selecting a long-distance carrier, applying to college, choosing a doctor, or setting up a 401(k), everyday decisions—both big and small—have become increasingly complex due to the overwhelming abundance of choice with which we are presented. As Americans, we assume that more choice means better options and greater satisfaction. But

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beware of excessive choice: choice overload can make you question the decisions you make before you even make them, it can set you up for unrealistically high expectations, and it can make you blame yourself for any and all failures. In the long run, this can lead to decision-making paralysis, anxiety, and perpetual stress. And, in a culture that tells us that there is no excuse for falling short of perfection when your options are limitless, too much choice can lead to clinical depression. In The Paradox of Choice, Barry Schwartz explains at what point choice—the hallmark of individual freedom and self-

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determination that we so cherish—becomes detrimental to our psychological and emotional well-being. In accessible, engaging, and anecdotal prose, Schwartz shows how the dramatic explosion in choice—from the mundane to the profound challenges of balancing career, family, and individual needs—has paradoxically become a problem instead of a solution. Schwartz also shows how our obsession with choice encourages us to seek that which makes us feel worse. By synthesizing current research in the social sciences, Schwartz makes the counter intuitive case that eliminating choices can

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greatly reduce the stress, anxiety, and busyness of our lives. He offers eleven practical steps on how to limit choices to a manageable number, have the discipline to focus on those that are important and ignore the rest, and ultimately derive greater satisfaction from the choices you have to make.

***Study Guide for Exploring
Psychology in Modules
Taking the Medicine
Inside the World's Most
Successful Jewish Movement
The American Paradox
Making Sense of Rare, Really
Rare, and Impossibly Rare
Events
What is Emotion?
Shattering Widespread***

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Misconceptions about Human Behavior

Reveals the secrets of fast and effective decision-making. This book analyses the heuristics that people actually use to make good decisions and shows us how we can become better decision-makers ourselves.

In the mid-twentieth century, the Lubavitcher Rebbe, Rabbi Menachem Mendel Schneerson set his sights on worldwide Jewish renaissance. Today his Shluchim-emissaries-are ubiquitous. How was an army of Rabbies and Rebbetzins trained and encouraged to move to the four corners of the earth to fulfill the Rebbe's mission? How would they live far from friends and family and dedicate their lives to Jewish destiny and the welfare of

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others? How would they learn to remain true to their ideals and raise their families outside the classical religious community? How did they create environments of openness to Jews of all backgrounds and a culture of welcoming? Few understood the immense scope of the Rebbe's vision. Those who did, thought the goal difficult, if not impossible to attain. This book takes us deep inside Chabad, revealing how this was done. Rational Intuition explores the concept of intuition as it relates to rationality through mediums of history, philosophy, cognitive science, and psychology. Social psychologist David G. Myers has reviewed thousands of recent scientific studies conducted worldwide in search of the key to

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happiness. With wit and wisdom, he explodes some of the popular myths on the subject and presents specific techniques for finding true joy in living: Are most people happy? What are the inner traits of happy people? Are extroverts happier than introverts? Are men happier than women? Does religious faith promote inner peace and joy? Does well-being come with being well-off? Are happy children more likely to become happy adults? What part do friends play in personal happiness? Is age a factor in feeling happy? What can you do to improve your own sense of well-being? and much more

Improvisation and the Theatre
Effortless Attention
The Power of Experiments
Intuition in Judgment and Decision

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Making

**Motivating Physical and Mental
Health**

Rise of the DEO

**Christopher Columbus, His Son,
and the Quest to Build the World's
Greatest Library**

What if your natural gifts were heightened to a level beyond your imagination?

What was once merely a gut feeling can become an extremely heightened sense of clarity. Uncle Jethro's guide book provides step-by-step instruction and fascinating true life experiences to help you understand your own natural intuition.

Everything resonates at a

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vibrational frequency, and these energetic vibes are often sensed as a subtle feeling of "knowing" but can also be vividly seen, heard, and felt. Did you know that positive or negative intent such as gossip can "stick" to your energy field in sound and texture? If a frequency is vibrating fast enough, it is emitted as a color of light. If a frequency is vibrating slightly slower, it is emitted as sound. By resonating at a higher energetic vibration, you can empower your natural psychic intuition and tune-

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in to the metaphysical world, enabling clarity of your gut feelings and sixth sense. Numbers, symbols, and archetypes are tools used throughout the ages, and Jethro supplements easy, enjoyable tools such as dice and dominoes to awaken one's intuition. All of the tools are merely objects that are being utilized by you and your own personal energy to use in order to help you focus your energies. Employing the exercises, meditations and tools in Uncle Jethro's one-of-a-

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kind handbook will help you enjoy heightening your sixth sense so that you are able to more fully utilize your abilities to help yourself and others. Part Native American Indian, Jethro was born with the ability to sense, feel, hear, and see the colors of the aura and energies surrounding people and inanimate objects. Working only in the realm of light energies, Jethro prepares through protective prayer and meditation daily. He is a certified psychic intuitive and reverend

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with over 30 years of intuitive work involving missing persons, criminal investigation, unsolved crimes, and spiritual consultations. Jethro believes that everyone has the gift of the sixth sense and all you need is a little positive instruction.

Critics of intelligence tests writers such as Robert Sternberg, Howard Gardner, and Daniel Goleman have argued in recent years that these tests neglect important qualities such as emotion, empathy, and interpersonal

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skills. However, such critiques imply that though intelligence tests may miss certain key noncognitive areas, they encompass most of what is important in the cognitive domain. In this book, Keith E. Stanovich challenges this widely held assumption. Stanovich shows that IQ tests (or their proxies, such as the SAT) are radically incomplete as measures of cognitive functioning. They fail to assess traits that most people associate with good thinking, skills such as judgment and

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decision making. Such cognitive skills are crucial to real-world behavior, affecting the way we plan, evaluate critical evidence, judge risks and probabilities, and make effective decisions. IQ tests fail to assess these skills of rational thought, even though they are measurable cognitive processes.

Rational thought is just as important as intelligence, Stanovich argues, and it should be valued as highly as the abilities currently measured on intelligence

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tests.

Intuition Its Powers and
Perils Yale University
Press

A native New Yorker and die-hard skeptic offers a personal look at the development of her medical intuition while serving as a trauma nurse in this riveting memoir. Twenty-five case studies with patients suffering from heart disease, breast cancer, prostate cancer, multiple sclerosis, adult onset diabetes, and other illnesses document the emotional and physiological causes

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behind patients' symptoms. The interaction of a person's energy system with health and illness is discussed in detail, as are the revelations that medical intuition offers about life, death, healing, and the existence of God. Instructive strategies for increased health and well-being offer ways to increase resistance to disease and reverse the progress of illness.

Intuition

Master of Light

Hidden Biases of Good

People

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Living Consciousness

Living with Hearing Loss

Diary of a Medical

Intuitive

Awakening Your Intuition

The majority of companies, their employees and their leaders navigate a space where competitors appear overnight, customers demand innovations monthly, business plans rarely last a full year and career ladders have been replaced by trampolines. This environment of constant change will only accelerate in the future and traditional business leaders are ill equipped to deal with it. Just as we took our cues from MBAs and the military in casting the ideal CEO of the 20th century, we can look to design - in its broadest form - to model our future leader, the DEO. These leaders possess characteristics, behaviors and mindsets that allow them to excel in unpredictable, fast-

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moving and value-charged conditions. They are catalysts for transformation and agents of change. A hybrid of strategic business executive and creative problem-solver, the DEO is willing to take on anything as an object of design and looks at ALL problems as design challenges. Readers will learn not only why this form of leadership is essential to the success of modern organizations, but also what characteristics are best suited to this role. Through intimate conversations with leading DEOs, we explore the mindsets, communities, processes and practices common to creative business leaders. The book lays out—graphically and through example—how DEOs run their companies and why this approach makes sense now. We help readers identify these skills in themselves and their colleagues, and we guide them in using these skills to build, revive or reinvent the next generation of great companies and organization.

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Explores the thought of Henri Bergson, highlighting his compelling theories on the nature of consciousness and its relationship to the physical world.

For years patients have placed their trust in doctors and the drugs they prescribe. Yet as Druin Burch's thought-provoking history of medicine demonstrates our trust has often been misplaced. Only with the development of antibiotics after the Second World War.

50 Great Myths of Popular Psychology uses popular myths as a vehicle for helping students and laypersons to distinguish science from pseudoscience. Uses common myths as a vehicle for exploring how to distinguish factual from fictional claims in popular psychology. Explores topics that readers will relate to, but often misunderstand, such as 'opposites attract', 'people use only 10% of their brains', and 'handwriting reveals your personality'. Provides a 'mythbusting kit' for evaluating

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folk psychology claims in everyday life
Teaches essential critical thinking skills
through detailed discussions of each myth
Includes over 200 additional psychological
myths for readers to explore Contains an
Appendix of useful Web Sites for examining
psychological myths Features a postscript of
remarkable psychological findings that
sound like myths but that are true Engaging
and accessible writing style that appeals to
students and lay readers alike

Complaining, Teasing, and Other Annoying
Behaviors

Impro

Blindspot

The Metaphysical Vision of Henri Bergson

Psychology in Modules (High School)

Pursuit of Happiness

Psychology In Modules (Spiral)

**In this work the author, a
recipient of the Nobel
Prize in Economic Sciences**

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for his seminal work in psychology that challenged the rational model of judgment and decision making, has brought together his many years of research and thinking in one book. He explains the two systems that drive the way we think. System 1 is fast, intuitive, and emotional; System 2 is slower, more deliberative, and more logical. He exposes the extraordinary capabilities, and also the faults and biases, of fast thinking, and reveals the pervasive influence of intuitive impressions on

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our thoughts and behavior. He reveals where we can and cannot trust our intuitions and how we can tap into the benefits of slow thinking. He offers practical and enlightening insights into how choices are made in both our business and our personal lives, and how we can use different techniques to guard against the mental glitches that often get us into trouble. This author's work has transformed cognitive psychology and launched the new fields of behavioral economics and

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happiness studies. In this book, he takes us on a tour of the mind and explains the two systems that drive the way we think and the way we make choices.

Does listening to Mozart make us more intelligent? Is there such a thing as a gay gene? Does the size of the brain matter? Does the moon influence our behaviour? Can we communicate with the dead? Can graphology tell us anything about a person's character? Is the human brain clonable? What role do dreams have in

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cognition? Can mind conquer matter and diseases? Are out-of-body experiences possible? Can we trust our intuitions? To some, the answer to all these questions might well be resounding 'no', but to many people these represents serious beliefs about the mind and the brain ... Tall tales about the mind and brain presents a sweeping survey of common myths about the mind and brain. In a light-hearted and accessible style, it exposes the truth behind these beliefs, how they are

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perpetuated, why people believe them, and even why they might exist in the first place. -- Reverso de cubierta.

How

organizations--including Google, StubHub, Airbnb, and Facebook--learn from experiments in a data-driven world. Have you logged into Facebook recently? Searched for something on Google? Chosen a movie on Netflix? If so, you've probably been an unwitting participant in a variety of experiments--also known as randomized controlled

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trials--designed to test the impact of different online experiences. Once an esoteric tool for academic research, the randomized controlled trial has gone mainstream. No tech company worth its salt (or its share price) would dare make major changes to its platform without first running experiments to understand how they would influence user behavior. In this book, Michael Luca and Max Bazerman explain the importance of experiments for decision making in a data-driven world.

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Creating an exceptionally student-friendly textbook in psychology isn't just about making the chapters shorter and pages more colorful. It's about using that type of format to provide a clear portrait of psychological science, concise but not oversimplified, all while continually answering the recurring student question: "What does this have to do with me?" David Myers' brief introduction to psychology, *Psychology in Everyday Life*, certainly does offer brief, easily manageable

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chapters and a colorful, image-rich design (both shaped by extensive research, class testing, and instructor/student feedback). But what makes it such an exceptional text is what flows through those chapters—rich presentations of psychology's core concepts and field-defining research, examined in context of the everyday lives of all kinds of people around the world and communicated in the captivating storyteller's voice that is instantly recognizable as Myers'.

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The new edition of Psychology in Everyday Life offers an extraordinary amount of new research, effective new inquiry-based study tools, and further design innovations, all while maintaining its trademark brevity and clean layout. And it is accompanied by an innovative media/supplements of the same scope as all of David Myers' more comprehensive textbooks.

Philosophical Roots,
Scientific Investigations
Why More Is Less, Revised
Edition

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**The Logic of Miracles
Psychology in Everyday
Life**

**Thinking, Fast and Slow
A New Perspective in the
Cognitive Science of
Attention and Action**

Nico Bloembergen

Why we need a science of miracles
Why Myers? David Myers has become
the world's best-selling introductory
psychology author by serving the
needs of instructors and students so
well. Each Myers textbook offers an
impeccable combination of up-to-date
research, well-crafted pedagogy, and
effective media and supplements.
Most of all, each Myers text
demonstrates why this author's style
works so well for students, with his
signature compassionate,

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companionable voice, and superb judgment about how to communicate the science of psychology and its human impact. Why Modules? This modules-based version of Myers' best-selling, full-length text, Psychology (breaking down that book's 16 chapters into 59 short modules) is yet another example of the author's ability to understand what works in the classroom. It comes from Myers' experiences with students who strongly prefer textbooks divided into briefer segments instead of lengthier chapters, and with instructors who appreciate the flexibility offered by the modular format. Modular organization presents material in smaller segments. Students can easily read any module in a single sitting. Self-standing modules. Instructors can assign modules in their own preferred order.

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The modules make no assumptions about what students have previously read. Illustrations and key terms are repeated as needed. This modular organization of short, stand-alone text units enhances teacher flexibility.

Instead of assigning the entire Sensation and Perception chapter, instructors can assign the module on vision, the module on hearing, and/or the module on the other senses in whatever order they choose. Watch our new videos from David Myers [here](#), including our animation on THE TESTING EFFECT narrated by David Myers.

We all have the potential to develop our psychic and intuitive abilities. You may discover that you are a natural healer or a latent clairaudient. You could awaken a powerful clairvoyant vision. Activating your psychic

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potential is safe, transformational, and fun.

Announcing a new Myers/DeWall text, created specifically for the Fall 2019 AP® course framework! You are likely familiar with the name Dr. David G. Myers. Now, he and his new co-author, Nathan DeWall, bring you a book that will allow you to use College Board's new Personal Progress Checks and Dashboard more effectively. This updated edition includes 100% of the new course content in the new nine-unit structure. All teacher and student resources will also be updated to correlate to the new student edition; this includes the TE, TRFD, TB, Strive, and LaunchPad. Everything will publish in summer 2020 such that you can use this new program for Fall 2020 classes. If you're not familiar with

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Myers/DeWall texts, you are in for a treat! Drs. Myers and DeWall share a passion for the teaching of psychological science through wit, humor, and the telling of poignant personal stories (individually identified in the text by the use of each author's initials [DM and ND]). Through close collaboration, these authors produce a unified voice that will teach, illuminate, and inspire your AP® students.

One Woman's Eye-opening Journey from No-nonsense E.R. Nurse to Open-hearted Healer and Visionary

Tall Tales about the Mind and Brain

Updated Myers' Psychology for AP®

The Intelligence of the Unconscious

Police Power and the Video Revolution

What Intelligence Tests Miss

50 Great Myths of Popular Psychology

In Psychological Foundation of Success,

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Stephen Kraus synthesizes decades of research on success and well-being, creating one of the most sophisticated and entertaining self-improvement books ever written. The result is a scientifically-valid five-step system for personal achievement that anyone can use.

For Americans entering the twenty-first century, it is the best of times and the worst of times. Material wealth is at record levels, yet disturbing social problems reflect a deep spiritual poverty. In this compelling book, well-known social psychologist David G. Myers asks how this paradox has come to be and, more important, how we can spark social renewal and dream a new American dream. Myers explores the research on social ills from the 1960s through the 1990s and concludes that the materialism and radical individualism of this period have cost us dearly, imperiling our

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children, corroding general civility, and diminishing our happiness. However, in the voices of public figures and ordinary citizens he now hears a spirit of optimism. The national dialogue is shifting—away from the expansion of personal rights and toward enhancement of communal civility, away from efforts to raise self-esteem and toward attempts to arouse social responsibility, away from “ whose values? ” and toward “ our values. ” Myers analyzes in detail the research on educational and other programs that deal with social problems, explaining which seem to work and why. He then offers positive and well-reasoned advice, suggesting that a renewed social ecology for America will rest on policies that balance “ me thinking ” with “ we thinking. ” /div

The central goal of this volume is to bring the learning perspective into the discussion

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of intuition in judgment and decision making. The book gathers recent work on intuitive decision making that goes beyond the current dominant heuristic processing perspective. However, that does not mean that the book will strictly oppose this perspective. The unique perspective of this book will help to tie together these different conceptualizations of intuition and develop an integrative approach to the psychological understanding of intuition in judgment and decision making. Accordingly, some of the chapters reflect prior research from the heuristic processing perspective in the new light of the learning perspective. This book provides a representative overview of what we currently know about intuition in judgment and decision making. The authors provide latest theoretical developments, integrative frameworks and state-of-the-art reviews of research in the

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laboratory and in the field. Moreover, some chapters deal with applied topics.

Intuition in Judgment and Decision

Making aims not only at the interest of students and researchers of psychology, but also at scholars from neighboring social and behavioral sciences such as economy, sociology, political sciences, and neurosciences.

The phenomena of effortless attention and action and the challenges they pose to current cognitive models of attention and action.

A Short History of Medicine's Beautiful

Idea and Our Difficulty Swallowing it

The Paradox of Choice

Its Powers and Perils

Gut Feelings

Decision Making in a Data-Driven World

Psychology Through the Eyes of Faith

A Harvard Trained Scientist Separates the

Science of Success from Self-help Snake

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Oil

This impeccably researched and “adventure-packed” (The Washington Post) account of the obsessive quest by Christopher Columbus’s son to create the greatest library in the world is “the stuff of Hollywood blockbusters” (NPR) and offers a vivid picture of Europe on the verge of becoming modern. At the peak of the Age of Exploration, Hernando Colón sailed with his father Christopher Columbus on his final voyage to the New World, a journey that ended in disaster, bloody mutiny, and shipwreck. After Columbus’s death in 1506, eighteen-year-old

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Hernando sought to continue—and surpass—his father's campaign to explore the boundaries of the known world by building a library that would collect everything ever printed: a vast holding organized by summaries and catalogues; really, the first ever database for the exploding diversity of written matter as the printing press proliferated across Europe. Hernando traveled extensively and obsessively amassed his collection based on the groundbreaking conviction that a library of universal knowledge should include “all books, in all languages and on all subjects,”

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even material often dismissed: ballads, erotica, news pamphlets, almanacs, popular images, romances, fables. The loss of part of his collection to another maritime disaster in 1522, set off the final scramble to complete this sublime project, a race against time to realize a vision of near-impossible perfection. "Magnificent...a thrill on almost every page" (The New York Times Book Review), The Catalogue of Shipwrecked Books is a window into sixteenth-century Europe's information revolution, and a reflection of the passion and intrigues that lie beneath our own insatiable desires to bring

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order to the world today. In this landmark work Keith Johnstone provides a revelatory guide to rediscovering and unlocking the imagination. Admired for its clarity and zest, Impro lays bare the techniques and exercises used to foster spontaneity and narrative skill for actors. These techniques and exercises were evolved in the actors' studio, when he was Associate Director of the Royal Court and then in demonstrations to schools and colleges and ultimately in the founding of a company of performers called The Theatre Machine. Divided

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'Spontaneity', 'Narrative Skills' and 'Masks and Trance', arranged more or less in the order a group might approach them, the book sets out the specific approaches which Johnstone has himself found most useful and most stimulating. The result is a fascinating exploration of the nature of spontaneous creativity. 'If teachers were honoured in the British theatre along-side directors, designers and playwrights, Keith Johnstone would be as familiar a name as are those of . . . Jocelyn Herbert, Edward Bond and other young talents who were drawn to the

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great lodestone of the Royal Court Theatre in the late 1950s. As head of the script department, Johnstone played a crucial part in the development of the 'writers' theatre.' Irving Wardle

I know my own mind. I am able to assess others in a fair and accurate way. "Blindspot" is the authors' metaphor for the portion of the mind that houses hidden biases. Writing with simplicity and verve, Banaji and Greenwald explain the science that shapes our likes and dislikes and our judgments about people's character, abilities and potential. The book uses the Implicit Association Test, a method that

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has revolutionized the way scientists learn about the human mind and that gives us a glimpse into what lies within the blindspot. The “good people” in the subtitle refers to all of us who strive to align our behavior with our intentions.

Everyone has teased, nagged, betrayed, or lied to another person. Likewise, everyone has been the unfortunate object of such unpleasant behaviors. In this intriguing book, social psychologist Robin M. Kowalski examines the intricacies of six annoying interpersonal behaviors: complaining, teasing, breaches of propriety, worry and

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reassurance-seeking, lying, and betrayal. She considers the functions of these behaviors, the types of people who are inclined to do them, the consequences for victims and perpetrators, and the ways in which such behaviors might be curtailed. Complaining, Teasing, and Other Annoying Behaviors provides for the first time a multifaceted picture of common annoying behaviors. The book answers these questions and many others:

- Why do people tease?
- What are the consequences of annoying behaviors for the people involved?
- Is there a positive side to irritating behaviors?
- Are

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people more likely to lie to those close to them or to strangers?•

Do excuses and apologies diminish the hurtful effect of unpleasant behaviors?• What is the relation of gender and culture to specific annoying acts?

Psychological Foundations of Success

Rational Intuition

History, Measures, and Meanings

Principles of Your Psychic Pot.

A Quiet World

Loose-leaf Version for

Psychology in Everyday Life

This is the first book on the policy questions raised by two revolutions in recording the

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police - copwatching and police-worn body cameras. This accessible book with compelling stories and coverage of the most important debates over proof, privacy and police regulation will appeal broadly to students, laypersons, practitioners, and experts.

Self-Determination Theory in the Clinic

Separating Fact from Fiction

The Psychology of Rational Thought